

Stroudwater WV CAH Revenue Cycle Learning and Action Network (LAN)

Agenda

WELCOME

TODAY'S TOPICS

- Let's Get to Know Each Other
- 2021 Pricing Transparency

CLOSING COMMENTS



Welcome!



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Meeting Topic

Let's Get to Know Each Other



- **Who you are and your facility name**
- **Facility location and size**
- **What you are currently doing for pricing transparency**
- **Something that is going well for your facility**
- **Something that is going to give you a challenge**

2021 Pricing Transparency

2021 Price Transparency



Shoppable Services Sample

Hospital XYZ Medical Center

Prices Posted and Effective [month/day/year]

Notes: [insert any clarifying notes or disclaimers]

Shoppable Service	Primary Service and Ancillary Services	CPT/ HCPCS Code	[Standard Charge for Plan X]
Colonoscopy	Primary Diagnostic Procedure	45378	\$750
	Anesthesia (Medication Only)	[Code(s)]	\$122
	Physician Services	Not provided by hospital (may be billed separately)	
	Pathology/Interpretation of Results	Not provided by hospital (may be billed separately)	
	Facility Fee	[Code(s)]	\$500
Office Visit	New Patient Outpatient Visit, 30 Min	99203	\$54
Vaginal Delivery	Primary Procedure	59400	[\$]
	Hospital Services	[Code(s)]	[\$]
	Physician Services	Not provided by hospital (may be billed separately)	
	General Anesthesia	Not provided by hospital (may be billed separately)	
	Pain Control	Not provided by hospital (may be billed separately)	
	Two Day Hospital Stay	[Code(s)]	[\$]
	Monitoring After Delivery	[Code(s)]	[\$]

Are you ready for January 1, 2021



Questions



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Stroudwater Associates is a leading national healthcare consulting firm serving healthcare clients exclusively. We focus on strategic, operational, and financial areas where our perspective offers the highest value.

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- Population Health Strategies
- Physician-Hospital Alignment
- Strategic Facility Planning
- Capital Planning & Access
- Post-Acute Care Strategy

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- Performance Improvement & Restructuring
- Provider Practice Operations Improvement
- Revenue Cycle Solutions
- Post-Acute Care Operations
- Payor Contracting Advisory
- Staffing & Productivity Improvement
- Cost Report Reviews and Analysis

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